

LADERSHIP HENT

EXTRALARS

PROSPECTUS PORM

ACADEMICS







Yes You Can...

Approved by AICTE, Ministry of HRD, Govt. Of India.

NAAC Accredited







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Placements

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ABOUT US

Our Vision.....

"To be a leading management school, developing future leaders, who can create a positive impact in business and society."

Our Mission.....

- 1) To create a student centric, socially sensitive workplace, nurturing innovation, entrepreneurship and techno functional managerial and leadership skills.
- 2) To impart quality management education at par with international standards, promoting diversity and inclusivity
- 3) To foster professional ethics, values and integrity amongst all stakeholders

Core Values.....

Student Centric, Ethics and Dignity, Professionalism, Integrity, Transparency, Diversity

SAIBALAJI GROUP OF INSTITUTES

International Institute of Management Studies (IIMS)

SaiBalaji International Institute of Management Sciences (SBIIMS)

International Institute of Management & Human Resource Development (IIMHRD (W))

R.B. Mundada College of Arts, Commerce & Science

SaiBalaji Junior College

SaiBalaji Public School

Bumblebee Kids Pre School

GOVERNING COUNCIL

Governing Council

Chairman, BOG	Mr. Manish Khandelwal	CEO, Unitherm Engineers
Trustee	Prof. Manish R. Mundada	President, SaiBalaji Group of Institutes
Trustee	Mr. S. Shrinivasan	Vice President - SaiBalaji Group of Institutes
Trustee	Prof. Nirupama M. Mundada	Secretary - SaiBalaji Group of Institutes
Trust Nominated Member	Mrs. Nirmala Behera	Executive Director& Group HR, RSB Transmissions (I) Ltd.
Trust Nominated Member	Ms. Simona Jadronova	Director & Founder, EUROINDIA, Pune, Associate Director- Talent Management, Principal Global Services, Happiness Coach, Pune
Trust Nominated Member	Ms. Swati Patel Vasan	Former US Diplomat, Foreign Service Officer
Trust Nominated Member	Mr. Sanjeev Nimkar	Chief Executive Officer & President, Global Industrial Bharat Forge
Trust Nominated Member	Mr. D. M. Phadtare	Joint CP (Retd.)
Trust Nominated Member	Brig (Retd.) Dr. R C Pathak	Professor Emiruts, Author
Trust Nominated Member	Mr. Nikhil Wadgaonkar	Director IT, Seagate Technology
Trust Nominated Member	Dr. Raghuveer Singh	Vice Chancellor, Teerthankar Mahaveer University
Trust Nominated Member	Dr. Parimal Vyas	Vice Chancellor, Auro University, Surat
Trust Nominated Member	Mr. Rajpal Arya	Chairman, MRC Logistics
Nominee of Regional Committee, AICTE	Prof. Thillai Rajan	Member AICTE
Member Secretary	Dr. Roop Kishore Singhal	Director - IIMS

Academic Advisory Board

Chairperson	Dr. Roop Kishore Singhal	Director - IIMS
Member	Dr. H. K. Pradhan	Professor - XLRI, Jamshedpur
Member	Dr. Aruna Deoskar	Director – IIMHRD(W)
Member	Ms. Ramma Shivkumar	Segment Head, BFSI, Tata Consultancy Services, India
Member	Mr. Minocher Patel	Life Skill Coach Expert
Member	Dr. Biswa Nath Bhattcharya	Advisor And Ex Director, Asian Development Bank
Member	Dr. Ajay Bakshi	Director- Metamorphosis Unlimited,
		Mumbai, PCC and FloD
Member	Mr. Ashish Saxena	AVP- Future Generally, Pune
Member	Prof. Kapil Kapdiya	HoD – Finance
Member	Dr. Abhay Mishra	HoD – Marketing
Member	Dr. Akanksha Taunk	Head – Placements



"We all have dreams, but in order to make dreams come into reality, it takes an awful lot of determination, dedication, self discipline & effort"

-- Jesse Owens ... 1936 Olympics

"Your beliefs become your thoughts, your thoughts become your words, your words become your actions, your actions become your habits, your habits become your values, your values become your destiny."

-Mahatma Gandhi

With a vision of imparting value based education and creating future corporate leaders, we established SaiBalaji Education Society (SBES), in the year 2005. At SBES, we not only follow international academic practices, innovative teaching methodology but also focus on all round development of students.

Holistic development is ensured by year round academic events and placement calendar. Organizing various cultural, sports, academic and corporate events like Business Conclave, Startup Conclave, Corporate Football League, Rotaract club activities etc. enables to enrich the experience of students enhancing their personality thereby improving their decision making and interpersonal skills.

Our internship program, winter field work, summer internship project, social and entrepreneurship projects are all designed keeping in mind the expectations of industry from the future corporate managers and aims at providing real world scenario.

I am happy to state that all the events at SBES are organized by student council, various students' cells like placements, e-cell, Rotaract club and various specializations like HR, Marketing and Finance.

With changing role of managers and leaders amidst various disruptions, we firmly believe that the future lies with individuals with strong Emotional Quotient, Social Quotient and Intellectual Quotient; we strive for inculcating these qualities in our students.

In my capacity as Founder President, SaiBalaji Education Society, I welcome you and assure that each individual would get equal opportunity.

Best wishes!

Prof. Manish R. Mundada Founder President, SBES

DIRECTOR'S MESSAGE



Dr. RoopKishor Singhal Director, IIMS Pune

IIMS Pune takes great pride in our exceptional Post Graduate Diploma in Management (PGDM) Program, which received industry acceptance and recognition since its inception. Our institution has received membership for triple accreditation crown, BGA-AMBA, EFMD & AACSB, and all efforts are on in pursuing national and international accreditation in making it a truly new age global school. The recognition will further underscore our commitment to maintaining the highest standards of excellence in business education. We are dedicated to providing a comprehensive and enriching educational experience to a diverse community of students. We take immense pride in our commitment to fostering a learning environment that embraces students from all walks of life. Our student body consists of individuals from approximately 20 states in India with various cultural backgrounds bringing a wealth of perspective and experience to the classroom. This diversity creates a vibrant atmosphere that enhances the learning process and encourages collaborative exchange among peers.

Our faculty members are at the forefront of their respective fields, with strong professional experience and exceptional educational backgrounds. They possess a wealth of knowledge and expertise, ensuring that our students receive the highest quality education. Our faculty's diverse range of experience enriches the classroom environment, providing students with well-rounded and holistic learning.

The PGDM program is designed to equip our students with the skills, knowledge, and competencies necessary to excel in today's dynamic business landscape. Our curriculum is carefully designed to provide a broad understanding of various business disciplines, enabling students to develop a comprehensive perspective and adaptability in their professional careers. In addition to our rigorous academic curriculum, we offer numerous opportunities for professional development and networking. Our program hosts guest lectures by our alumni, industry experts, and international academicians and round-the-year networking events to connect students with professionals from diverse sectors.

I invite you to join our esteemed PGDM program where you will receive a world-class education in a supportive and inclusive environment, thus cementing your efforts in becoming future leaders and changemakers in your chosen fields. I look forward to welcoming you to our program and witnessing your growth and success firsthand.

DIRECTOR PLACEMENT'S MESSAGE

DEAN'S MESSAGE



Dr. Akanksha Taunk Director - Placements



Dr. Samrat Ray Dean

Dear Students.

Congratulations for taking the first step towards changing your future by considering International Institute of Management Studies as your place to study. It gives me great pleasure and honour in extending my heartiest greetings and welcome you to one of the premier institutes in Management Studies in Pune. IIMS offering PGDM has a dynamic curriculum incorporating the contemporary issues. We have adopted 'learner' centric pedagogy where the focus is on the students, the faculty acting as facilitators. We impart skills of data based analysis of business situation and train students to develop problem solving skills with a bias for action. Our case based methodology simulates real life cases of experiential learning. In addition to acquiring domain knowledge of marketing, finance, HR, our students develop people management skills as team players. We tap the potential of each student and nurture them by peer learning and mentoring. Through our incubation centre, SBES provides the platform to our students to unleash the potential in them to become entrepreneurs.

I am confident, we faculty and students will jointly translate our vision of making SBES one of the outstanding group of institutions both in domestic and international landscape.

Wish you all the best in your chosen path! We look forward to see you soon.

Dear Students.

Welcome to IIMS, Pune. IIMS Pune is a leading management institute of the country and has taken its place as a leader within a decade of its inception. Our focus on research, the quality of our faculty, the work ethic of our students, the diligence of our administrative colleagues, and the valuable support from our alumni and the industry have made this possible. We provide a transformational learning experience at IIMS, Pune. Our PGDM programs are emblematic of our focus on providing a transformational experience. Through the content of our core curriculum, electives, and experiential learning possibilities, and the delivery of that content by outstanding faculty, we aim to develop PGDM graduates with the ability to seamlessly transition into industry leadership positions. Through our PGDM program, we aim to produce the next wave of leading faculty with outstanding research and teaching credentials.

Our alumni are IIMS Pune primary ambassadors, and we continue to have a special relationship with them.

I welcome you all.

ABOUT PUNE













Pune, the Oxford of the East, is fast emerging as the IT and educational capital of India. Pune is one of the very few places in the country, which has a great historical tradition and a wonderful geographical location. Located at an altitude of 2000 ft above sea level and partially hidden by the mighty ranges of the Sahyadri mountains, the place has witnessed spectacular advancement, tremendous growth and a rapid face lift yet retaining its ancient flavour and oriental character.

Pune as Education Hub

Students from varied locations of India and abroad, prefer studying in Pune. The educational institutes in Pune provide world-class infrastructure and living conditions at serene localities to attract students even from Europe, the US and Australia. Students with varied interests avail education facilities in Pune, in almost every stream. The majority of students opting for courses in medicine, engineering and management disciplines. Pune is also well known as a student town; there are 9 + universities in Pune, some over a century old (including Asia's third oldest engineering institute, the College of Engineering, Pune), so top students from all over the country flock to Pune. And with well-paying jobs readily available for the aspirants, many of them prefer to locate in Pune. The institutes have been intrinsic to providing a talent pipeline of students from the engineering and management streams to the different sectors.

Pune as Industrial Powerhouse

Numerous IT, automobile, manufacturers and ancillary companies have invested heavily to set up state-of-the-art production facilities in Pune. Maharashtra government has played a key role in attracting investment and widening the scope of industry. "Pune's strength in research and development, evinced by the presence of over 60 global multinational companies and R&D centers, and abundant availability of skilled manpower has consistently helped attract investments from domestic and foreign engineering companies. For any business to succeed, location has always been key. Its proximity to India's financial capital-Mumbai-is just one of the many benefits of setting up business in Pune. The city also has three inland container depots, which facilitate the import-export of goods and raw material. Pune is conveniently located near India's largest container shipping port, Nhava Sheva, operated by the Jawaharlal Nehru Port Trust (JNPT) and is well connected to major national highways for pan-India distribution.

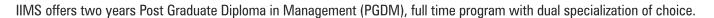
Transport: City's infrastructure is excellent with public transport buses reaching every part of the city mainly from Swargate, Deccan Gymkhana, Shivaji nagar, Pune station, MG Bus Stand, Saras baug, Pune Municipal Corporation and kothrud. A city with a large two wheeler population, also has three seater rickshaws, rental cars as per an individual's budget. Local trains ferry passengers to various scenic spots like Lonavala & Khandala.

Connectivity: Pune is well connected by air, rail and an express highway to Mumbai, the commercial capital of India, as well as to other prominent metros and cities in India. Pune has three major bus stations viz., Railway station, Shivajinagar & Swargate Bus Stand. Many private airliners have their booking offices in Pune and also operate from here. They have commenced International flights to Dubai, Singapore & Frankfort.

Living in Pune: The city has an excellent cosmopolitan mix catering to the largest numbers of student population in India, coming from different states and backgrounds. With its safe and secure living conditions one does not feel apprehensive to enjoy the obedient nightlife available.



Post Graduate Diploma in Management (PGDM)



Programs offered:

1. PGDM

2. PGDM (Retail & E-Commerce)

Major would be offered from following options:

- 1. Marketing
- 2. Finance
- 3. HR
- 4. Operations Management (SCM)
- 5. Business Analytics

180 Intake

60 Intake

Minor would be offered from following options:

- 1. Operations Management (SCM)
- 2. Marketing
- 3. Finance
- 4. HR
- 5. Business Analytics
- 6. Mass Communication & Media
- 7. Agri Business Management

Program Outcome (PO):

- P01: Apply knowledge of management theories and practices to solve business problems.
- P02: Foster Analytical, Critical thinking, problem solving, Decision making Skills thereby enhancing Intrapreneurial and Entrepreneurial Abilities.
- PO3: To develop Ethical, Value-based Leadership with Empathy, Diversity, Equity, and Inclusion.
- P04: Ability to understand, analyze and communicate Global, Economic, Legal, Ethical and Technical aspects of Business
- P05: Ability to work in complex Digital, Global Organizations in the VUCA world, achieving Organization Goals and contributing effectively to the team environment.

Note:

- Each paper of 100 marks is equivalent to 3 credits.
- Total program is of 108 credits across four semesters.
- New Minor options can be added based on Industry need and market conditions.
- In addition to the above academic syllabus, professional certificate program per semester will be conducted.

Key Features

- Two Years Full-time Residential Programme.
- Regular input by Industry Experts.
- International Exposure.
- Regular Industry Visits.
- · Incubation Center.
- · Conclaves & International Seminars.
- Corporate Mentorship.

Value Added Certification Program

- 1) SAP S4 HANA
- 2) Bloomberg Terminal
- 3) CESIM Business Simulation
- 4) KPMG SIX SIGMA
- 5) Foreign Language
- 6) MICROSOFT EXCEL
- 7) Digital Marketing
- 8) Financial Modelling
- 9) Digital Communication Lab

Bloomberg













Dr. Abhay Mishra HoD - Marketing

"Marketing is not the art of finding clever ways to dispose of what you make. It is the art of creating genuine customer value"

- Philip Kotler

The world of Marketing is very dynamic. It is changing every day. It's imperative for marketing professionals to adapt these changes very quickly to be successful in the Corporate. At IIMS, we prepare the students to accept the challenges in the VUCA world of Marking by not only the classroom trainings but also through live projects, winter internship and summer internship, where they get exposures to real life challenges and learn to deal with it.

PGDM - Post Graduate Diploma in Management 2 Years Full Time

Trimester-I

101	Organisational Behaviour
102	Principles & Practices of Management
103	Principles of Accounting
104	Principles of Marketing
105	Managerial Economics
106	Rusiness Statistics

Trimester-III

301	International Business Management
302	Management Information System
303	Logistics & Supply Chain Management
304	Research Methodology
305M	B2B Marketing (Major)
306M	Services Marketing (Major)

Trimester-V

501M	Marketing Analytics (Major)
502M	Advertising and Sales Promotion (Major)
503M	Rural Marketing (Major)
504M	Digital Marketing (Major)
505M	International Marketing (Major)
506F	Equity Research (Minor)
506HR	Learning and Development (Minor)
506BA	Data Warehousing, Business Intelligence &
	Data Mining (Minor)
5060P	Enterprise Resource Planning(Minor)
506AB	Agri Input Management (Minor)
506HC	Information Technology in Healthcare (Minor)
507F	Financial Reporting and Analysis (Minor)
507HR	Employee Relation &Labour Legislation (Minor)
507BA	SAP for Analytics (Minor)
5070P	SAP(Minor)
507AB	Agri Lostistics and Supply Chain Management (Minor)
507HC	International Healthcare Management(Minor)

Trimester-II

201	Digital Business Management
202	Operations Management
203	Introduction to Business Analytics
204	Foreign Language (German +)
205	Legal Aspects of Business
206M	Winter Intership Program (Major) (Dec 1st -Jan 13th)

Trimester-IV

401	Business Policy and Strategic Management
402	Project Management
403	Banking Operations Management
404	Technology for Managers
405M	Marketing Research (Major)
406M	Sales & Distribution Management (Major)
407F	Wealth Management (Minor)
407HR	Organisational Development (Minor)
407BA	Social & Web Analytics (Minor)
4070P	Total Quality Management(Minor)
407AB	Agri Business Management (Minor)
407HC	Introduction to Healthcare Management(Minor)

601	Summer Project Report (Major)
602	Summer Project Report Viva (Major)
603	Business Plan
604	Business Plan Viva



Prof. Kapil Kapdiya, HoD - Finance

Finance specialization at IIMS has a perfect blend of faculty members in-house and industry. The professionals from industry give exposure to our students on current industry scenario and the pace at which digitalization is growing in this industry, while the in-house faculty members help to keep students grounded with the required conceptual skills. We offer certifications like Financial Modeling, Financial Derivatives, Equity Research Analysis, Credit Rating Analysis, SAP etc.

Our finance specialization students have been placed with leading companies in into profiles like Research Analysts in areas of Equity/Derivatives/Technical/ESG/Security Markets, Investment Banking, Private Equity, Financial Planning, Financial Planner in Alternative Investments, Private Equity, PMS, Mergers and Acquisitions, Audit & Taxation and other profiles offering various financial services.

PGDM - Post Graduate Diploma in Management 2 Years Full Time

Trimester-I

101	Organisational Behaviour
102	Principles & Practices of Manageme
103	Principles of Accounting
104	Principles of Marketing
105	Managerial Economics
106	Rusiness Statistics

Trimester-III

301	International Business Management
302	Management Information System
303	Logistics & Supply Chain Management
304	Research Methodology
305F	Banking and Financial Services (Major)
306F	Direct & Indirect Taxation (Major)

Trimester-V

501F	Equity Research (Major)
502F	Forex & Treasury Management (Major)
503F	Financial Reporting and Analysis (Major)
504F	Investment Banking (Major)
505F	International Finance (Major)
506M	Marketing Analytics (Minor)
506HR	Learning and Development (Minor)
506BA	Data Warehousing, Business Intelligence &
	Data Mining (Minor)
5060P	Enterprise Resource Planning(Minor)
506AB	Agri Input Management (Minor)
506HC	Information Technology in Healthcare (Minor)
507M	Rural Marketing(Minor)
507HR	Employee Relation & Labour Legislation (Minor)
507BA	SAP for Analytics (Minor)
5070P	SAP(Minor)
507AB	Agri Lostistics and Supply Chain Management (Minor)
507HC	International Healthcare Management(Minor)

Trimester-II

201	Digital Business Management
202	Operations Management
203	Introduction to Business Analytics
204	Foreign Language (German +)
205	Legal Aspects of Business
206F	Winter Intership Program (Major) (Dec 1st -Jan 13th)

Trimester-IV

401	Business Policy and Strategic Management
402	Project Management
403	Banking Operations Management
404	Technology for Managers
405F	Corporate Finance (Major)
406F	Wealth Management (Major)
407M	Sales & Distribution Management (Minor)
407HR	Organisational Development (Minor)
407BA	Social & Web Analytics (Minor)
4070P	Total Quality Management(Minor)
407AB	Agri Business Management (Minor)
407HC	Introduction to Healthcare Management(Minor)

601	Summer Project Report (Major)
602	Summer Project Report Viva (Major)
603	Business Plan
604	Business Plan Viva



Dr. Laxmidhar Biswal HoD - HR

The role of HR has been constantly evolving. There is a paradigm shift in HR, an agile business partner in today's modern business organization, a strategic business partner having noteworthy contribution in business decisions, critical transformation and to develop employee values. Today's human resource professionals require to be strategic thinkers with an acumen to run business effectively in competitive world fostering innovation and creativity.

At IIMS, we ensure that the students opting for HR specialization are not only aware about the HR practices and HR laws but also get an opportunity to closely work with the Corporate to practice the concepts learnt in the classroom. Our key recruiters & trainers include Tata Technologies, Volkswagen, Jaro Education, Tech Mahindra to name a few.

PGDM - Post Graduate Diploma in Management 2 Years Full Time

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101	Organisational Behaviour	
102	Principles & Practices of Management	
103	Principles of Accounting	
104	Principles of Marketing	
105	Managerial Economics	
106	Business Statistics	

Trimester-III

301	International Business Management
302	Management Information System
303	Logistics & Supply Chain Management
304	Research Methodology
305HR	Human Resource Management (Major)
306HR	Industrial Relation (Major)

Trimester-V

501HR	Learning and Development (Major)
502HR	HR Operations (Major)
503HR	Employee Relation &Labour Legislation (Major)
504HR	Human Resource Development & Audit (Major)
505HR	Human Resource Management System (SAP-HCM) (Major
506M	Marketing Analytics (Minor)
506F	Equity Research (Minor)
506BA	Data Warehousing, Business Intelligence &
	Data Mining (Minor)
5060P	Enterprise Resource Planning(Minor)
506AB	Agri Input Management (Minor)
506HC	Information Technology in Healthcare (Minor)
507M	Rural Marketing(Minor)
507F	Financial Reporting and Analysis
507BA	(Minor)SAP for Analytics (Minor)
5070P	SAP(Minor)
507AB	Agri Lostistics and Supply Chain Management (Minor)
507HC	International Healthcare Management(Minor)

Trimester-II

201	Digital Business Management
202	Operations Management
203	Introduction to Business Analytics
204	Foreign Language (German +)
205	Legal Aspects of Business
206HR	Winter Intership Program (Major) (Dec 1st -Jan 13th)

Business Policy and Strategic Management

Trimester-IV

.0.	Business I oney and otherogic Management
402	Project Management
403	Banking Operations Management
404	Technology for Managers
405HR	Recruitment and Selection (Major)
406HR	Organisational Development (Major)
407M	Sales & Distribution Management (Minor)
407F	Wealth Management (Minor)
407BA	Social & Web Analytics (Minor)
4070P	Total Quality Management(Minor)
407AB	Agri Business Management (Minor)
407HC	Introduction to Healthcare Management(Minor)

601	Summer Project Report (Major)
602	Summer Project Report Viva (Major)
603	Business Plan
604	Business Plan Viva



Dr. Anil Varma HoD - Business Analytics

In today's era, if we talk about any organization's success, the role, importance and contribution of Business Analytics can not be ignored, infact it is increasing day by day. Today data and derived information and knowledge from these data are playing a vital role and Mr. Geoffrey Moore rightly said once that "Without Data Analytics Companies are blind and deaf wandering out onto the web like deer on a freeway".

Business Analytics Program at IIMS Pune will enable you to know and understand the essentials of Business Analytics which can be applied into all business domains. The program is designed by top notch industry professionals and professors.

Come on, let's learn the concepts of Business Analytics!

PGDM - Post Graduate Diploma in Management 2 Years Full Time

Trimester-I

101	Organisational Behaviour
102	Principles & Practices of Management
103	Principles of Accounting
104	Principles of Marketing
105	Managerial Economics
106	Business Statistics

Trimester-III

301	International Business Management
302	Management Information System
303	Logistics & Supply Chain Management
304	Research Methodology
305BA	Introduction to Data Base Management Systems(Major)
306BV	Introduction to Data Science and Data Analytics (Major)

Trimester-V

501BA	Data Warehousing, Business Intelligence &
	Data Mining (Major)
502BA	Advanced Statistics for Analytics (Major)
503BA	SAP for Analytics (Major)
504BA	Data Visualisation (Major)
505BA	Google Analytics (Major)
506M	Marketing Analytics (Minor)
506F	Equity Research (Minor)
506HR	Learning and Development (Minor)
5060P	Enterprise Resource Planning(Minor)
506AB	Agri Input Management (Minor)
506HC	Information Technology in Healthcare (Minor)
507M	Rural Marketing(Minor)
507F	Financial Reporting and Analysis (Minor)
507HR	Employee Relation & Labour Legislation (Minor)
5070P	SAP(Minor)
507AB	Agri Lostistics and Supply Chain Management (Minor)
507HC	International Healthcare Management(Minor)

Trimester-II

201	Digital Business Management
202	Operations Management
203	Introduction to Business Analytics
204	Foreign Language (German+)
205	Legal Aspects of Business
206BA	Winter Intership Program (Major) (Dec 1st -Jan 13th)

Pusings Policy and Stratogic Management

Trimester-IV

401	Business Policy and Strategic Ivianagement
402	Project Management
403	Banking Operations Management
404	Technology for Managers
405BA	Programing Languages For Analytics (Major)
406BA	Social & Web Analytics (Major)
407M	Sales & Distribution Management (Minor)
407F	Wealth Management (Minor)
407HR	Organisational Development (Minor)
4070P	Total Quality Management(Minor)
407AB	Agri Business Management (Minor)
407HC	Introduction to Healthcare Management(Minor)

601	Summer Project Report (Major)
602	Summer Project Report Viva (Major)
603	Business Plan
604	Business Plan Viva



"Supply Chain is like nature. It is all around us"

This course aims to provide a 360-degree perspective. It will equip students with the ability to identify opportunities and risks in global supply chains as well as the strategy, technology and analytics knowledge to manage them. The unique course has been designed to equip students with an overview of operations excellence and supply chain industry. It is created to meet the increasing need of techno-business managers for the manufacturing and services sector along with adequate focus on core modules in the supply chain and operations domain.

We follow a balanced approach of up-to-date supply chain knowledge along with distinct understanding of related disciplines.

Prof. Rakesh Pathak HoD - Supply Chain Management

PGDM - Post Graduate Diploma in Management 2 Years Full Time

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101	Organisational Behaviour	
102	Principles & Practices of Management	
103	Principles of Accounting	
104	Principles of Marketing	
105	Managerial Economics	
106	Business Statistics	

Trimester-III

301	International Business Management
302	Management Information System
303	Logistics & Supply Chain Management
304	Research Methodology
3050P	Total Productive Maintenance (Major)
3060P	Services Operations (Major)

Trimester-V

5010P	Enterprise Resource Planning (Major)
5020P	Supply Chain Analytics (Major)
5030P	SAP (Major)
5040P	Innovation and Technology Management (Major)
5050P	World Class Manufacturing (Major)
506M	Marketing Analytics (Minor)
506F	Equity Research (Minor)
506HR	Learning and Development (Minor)
506BA	Data Warehousing, Business Intelligence &
	Data Mining (Minor)
506AB	Agri Input Management (Minor)
506HC	Information Technology in Healthcare (Minor)
507M	Rural Marketing(Minor)
507F	Financial Reporting and Analysis (Minor)
507HR	Employee Relation & Labour Legislation (Minor)
507BA	SAP for Analytics (Minor)
507AB	Agri Lostistics and Supply Chain Management (Minor)
507HC	International Healthcare Management(Minor)

Trimester-II

201	Digital Business Management
202	Operations Management
203	Introduction to Business Analytics
204	Foreign Language (German +)
205	Legal Aspects of Business
2060P	Winter Intership Program (Major) (Dec 1st -Jan 13th)

Trimester-IV

401	Business Policy and Strategic Management
402	Project Management
403	Banking Operations Management
404	Technology for Managers
4050P	Supply Chain Management (Major)
4060P	Total Quality Management (Major)
407M	Sales & Distribution Management (Minor)
407F	Wealth Management (Minor)
407HR	Organisational Development (Minor)
407BA	Social & Web Analytics (Minor)
407AB	Agri Business Management (Minor)
407HC	Introduction to Healthcare Management(Minor)

601	Summer Project Report (Major)
602	Summer Project Report Viva (Major)
603	Business Plan
604	Business Plan Viva

TEACHING METHODOLOGY



New Age Management Certification Courses:

IIMS has collaborated with agencies to provide certification courses to students in respective domain, such as Technical Analysis, Financial Modeling, Financial Analytics, Job analysis, Competency Mapping, Payroll Management, Innovation Management, Personality Development and the like. Such workshops provide insights to students into various predictive tools which can be used in the conduct of work in industry.

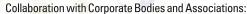
Live/Field Projects with Industry Visits:

IIMS believes in the philosophy of "learning by doing". Students at IIMS are required to complete field projects within the industry according to the area of specialization and industry expectations.



Industry Interface through Seminars and Conferences:

IIMS students are encouraged to participate in Conference and Seminar organized by Top B-Schools. A judicious blend of theme seminars, panel discussions, conferences, guest lectures, CEO interactions, academic sponsorship of national and international corporate events, research activities & field studies are constantly a part of the curriculum.



IIMS has collaboration with bodies representing Industry and has successfully associated with them in various initiatives. Students through this platform, get an opportunity to attend various workshops, seminars and conferences which helps them connect with corporate leaders.



Corporate Guest Sessions:

Students in every trimester, get an opportunity to interact, learn and attend sessions from the stalwarts from Corporate. IIMS has continuously strived for the best corporate exposure to its students, as it firmly believes that a strong industry-academic interface plays a pivotal role in enriching the learning experience at a B-School.



IIMS faculty ensures a thoughtful mix of teaching methodologies to be delivered in the classrooms, thus the teaching is not only limited to conceptual clarity but also giving practical exposure to the students by using techniques such as field assignments, marketing research, role plays, simulation, online modules, computer-based learning, case study analysis, presentations, MOOCs, Webinars, to name a few.



Incubation Cell:

Existing students with Business Plans identified with the potential to get converted to start-up companies find a conducive platform at IIMS at pre-revenue stage to get incubated in the Institute and develop their product prototypes and business models before they take it forward as a fully functional small enterprise. IIMS offers students the benefit of available infrastructure, active mentoring and guidance, access to business networks and other resources from the institute.



Dr. Roop Kishore Singhal Professor - Director

Qualifications: Ph.D., ICAI-CMA., M. Com. Experience: 25Years Corporate & Academics

He is first class in academics having Honours Graduate with Business Administration as particular, Post Graduate with University Gold Medal,

Qualified Cost Accountant (ICAI-CMA).

He has earned his Doctorate in corporate Restructuring, to his credit also having around more than twenty research papers in presenting/publishing at national/international conference/symposium, in UGC approved journals besides conducting workshops/seminars.

Management Institute's teaching experience with 25+ years and industry too almost a decade. He has served at so many places across India and internationally Kigali, UAE.



Dr. Akanksha Taunk Associate Professor

Qualifications: B.Sc (Industrial Microbiology), M.Sc (Biotechnology), MBA (Marketing + HR dual Specialization), Ph.D. in Human Resource

Management.

Corporate Experience: 2.5 years (As an HR Manager) Institutional Experience: 12 Years (As Head Placements)

Extra Qualification: ADCA (Advanced Diploma in Computer Applications). A seasoned Scholar having over 3 years of extensive experience in the areas of General Administration and Human Resource Management. 10 years of experience as Head Placements.

Dr. Abhay Mishra Associate Professor

Qualifications: M.B.A. (Marketing), Ph.D.

Dr. Abhay Mishra has total 18 years of experience in industry and academics. His area of specialization is Marketing. He has served more than 6 years in the corporates with leading multinational companies in the field of Sales. He is having 12 years of rich experience in academics.

He has attended Faculty Development Program in IIM Kozhikode. He has attended large number of seminars, conferences and workshops in leading educational and corporates platforms. He is the author of Management Books.

He has attended International Immersion Program. His area of research in the field of E-business, M- commerce, Internet of Things, General Insurance, Consumer behavior, Technology Mgmt. & General Mgmt. The core subjects areas like Marketing Management, Sales Management, Consumer Behavior, Advt. & sales promotion etc.



Dr. Samrat Ray Associate Professor

Qualifications: PhD (Economics & Management)

Experience: Dr Samrat Ray has completed his PHD from global top 100 university according to QS ranking in St Petersburg Russia in the field of economics and management from Peter the Great Saint Petersburg Polytechnic University, Russia working under Russian government in various advanced fields of Neuro Marketing, Sensory Marketing, Behavioral Economics and big data innovations in top 10 Russian research framework laboratory in Moscow. His thesis is on improving innovation efficiency in start ups in emerging countries like Russia and India. He has completed three masters degrees with distinction from premier European and Indian Universities in advanced management sciences. He is a prolific author and researcher having more than 50 Scopus indexed publications in peer reviewed journals from reputed publishers like Sage, Elseiver, Frontiers, Hindawi, emerald and UGC Care 1 belonging to Q1 segment.



Dr. Sweta Siddharth Associate Professor

Qualifications: Ph.D (Finance), MBA (Finance), B.Tech

Experience: Dr. Sweta Siddharth holds a Ph.D. in Finance, complemented by an MBA with a specialization in finance from a renowned institution, as well as a Bachelor's degree in Engineering. Her academic journey is a testament to her commitment to excellence and interdisciplinary learning.

With an impressive 18 years of experience, Dr. Siddharth has traversed the realms of both corporate and academic spheres, honing her expertise in top multinational corporations and esteemed universities alike. This diverse experience equips her with a multifaceted understanding of the intricacies of finance, both in theory and practice.



Dr. Shekhar Verma Associate Professor

Qualifications: M.B.A. (Marketing), Ph.D.

Experience:

16 years of Experience

Dr. Shekhar Varma has broad experience in corporate and academics. He is having total 16 years of experience. He has served 6 years in corporate in the field of sales and marketing. He has 8 years of experience in teaching and research. He has published number of research papers in National and International journals. His research lies in the area around Sales Management, Consumer behavior, Technology Management and General Management etc. He has attended various seminars, conferences and workshops.



Dr. Vilas Kulkarni

Qualifications: MBA, Ph. D (HR)

Experience: TOTAL 31 YEARS, Non Industrial - 15 Y

Dr. Vilas Kulkarni is an expert in thei field of Management. He is Basically Electronics Engineer but being chosen field of Management he completed MA History, Diploma in Russian Language, Diploma in Business Management, Master of Management Science, Diploma in Labour Laws & Labour Welfare. He has received prestigious Pune University Doctorate (Ph.D) in "Total Quality Management [TQM] in 2007".

He is a renowned Management Consultant. He is having very good reputation in Industrial Establishments of Pune, Roha, Mahad, Satara Ahmednagar, Nashik, Chiplun, Ratnagiri, Sangli Kolhapur etc. in Maharashtra as well as at Ankleshwar, Vapi in Gujrat G.I.D.C for conducting 2189 Training Programmes on various 20 TOPICS ON BEHAVIOURAL SCIENCE.



Dr. Anil Varma

Qualifications: Ph. D., PGDCS, M.Com, MBA, PGDM, UGC NET Certified, PGDIBO, SAP Certified Business Associate, PhD (Management)

Experience:

Prof. Anil Varma has a blend of industry and academic experience. His corporate experience of 19 years has been in the field of Marketing and Retail. His passion for academics led him to take up teaching assignment on full time basis. He went on to gain teaching experience of over 10 years. His area of expertise and interest is in the field of Marketing and Retail. He has to his credit 23 derivative books published. He has authored papers in the field of marketing, E-commerce and M-Commerce. His areas of research and teaching include Digital Marketing, Services Marketing, Sales and Distribution, Advertising and Media management, Retail Management, International Marketing and Rural Marketing.



Dr. Shraddha Kulkarni

Qualifications: Ph.D., MBA (HRM)

Experience: Dr. Shraddha is a confident lady with an everlasting smile on her face, with 16 years experience in academics, corporate training and consulting. She attended various National & International Conferences including Dubai, Bangkok and Japan. She has recently being Awarded as Best-Professor in B-School Category by India Today in association with Worldwide Achievers Academy and World Achievers Magazine in World Education Summit 2018, Delhi. She carried out research in the areas of Corporate Leadership, Managerial Effectiveness, Talent Management, Employer Branding and Emotional Intelligence etc. and 27 of her research papers have been published in reputed National & International Indexed Journals with high impact factors. Shraddha believes in challenging the status quo, which made her participate and won the title of "Mrs. India 2018" organized by "Mrs. India She is India.".



Dr. Laxmidhar Biswal

Qualifications: M.A., LL.B. MPM, PhD

Experience:

Prof. Laxmidhar Biswal is having more than 14 years of Academic experience in various organization at various position in Education Sector, currently working as an Assistant Professor. He has around 4 Years Experience as a Practitioner lawyer in Orissa High Court.

He is a Post Graduate in Master of Arts (M.A.) from Utkal University, Orissa and Master in Personnel Management (M.P.M) from University of Pune. He is a Law graduate from Utkal University, Orissa. He is pursuing PhD in Management.



Dr. Nalini Dixit

Qualifications: Ph.D. (Banking Sector Reforms), M.Phil, M.Com. B.Com

Dr. Nalini is having 15 + years of experience in teaching and administration. Dr. Nalini's areas of interests include Banking, Consumer behavior, etc. She has published several research papers in referred journals and presented research papers in national & international conferences, Seminars across the country.



Dr. Sangeeta Rajput

Qualifications: M.B.A. (Marketing) - Pune University, Advanced Diploma in JAPANESE language, N4, N3 (Japanese) Japanese Language Proficiency Tests with 92%.

Diploma in Computer Applications & Management, PhD Scholar

Experience: She has served in Corporate for 6 years at different levels & has 13+ years Academic experience in various renowned organizations. Her other areas of interest are in Marketing field and she also worked as a Pune University panel member of Marketing subjects paper setting for several years. She has published several research papers in referred journals and presented research papers in national & international conferences including Hiroshima, JAPAN & IIM Calcutta.

She has been awarded Best Employee in 2010 & Best Faculty for consecutive 3 years. She has been also awarded as 'Excellence in Foreign language Award in 2015.



Dr. Megha Upadhyay

Qualifications: MBA (Marketing and Finance), PhD (Marketing)

Experience: 5 Years.

Dr. Megha is having experience in academics and corporate world. She has attended various Seminars, Workshops and Conferences and has presented papers in various National and International conferences. Her research papers are published in national and international journals.



Dr. Yashswini Varde

Qualifications: Ph.D., MBA (Finance)

Experience: 5 Years.

Dr. Yashswini Varde has completed her Ph.D. on the title "The Effect of Environment, Social, Governance (ESG) Indicators on Performance of Emerging Economies and Business Organizations" from International Institute of Professional Studies, Devi Ahilya University, Indore and has IIM Indore alumni status. Currently working as an Assistant Professor at International Institute of Management Studies, Pune. She is an experienced Finance professional with enriched 7 year of blended experience in Industry and Academics. She has completed her Integrated MBA (MS) with Finance Specialization in 2015 and received BAT Sliver Award in India BAT Challenge 2014 by Bloomberg.



Dr. Jaspreet Kaur

Qualifications: Ph.D. in Economics, M.B.A.

Experience: 5 Years.

Dr. Jaspreet Kaur is currently working as an Assistant Professor in Economics Department of IIMS Pune. She has completed her Ph.D. in Economics from Ranchi University in 2022 and has also qualified UGC NET (Economics) examination in January 2017. She has an experience of more than 5 years of teaching in various Graduates and Post Graduate colleges. Previously she worked as an Economics Lecturer in MEER's MIT Vishwashanti Gurukul Junior College, Pune (1st Feb- 12th August 2022). Prior to that she worked as an Assistant Professor (Contractual) in Ranchi Women's College (9th August 2018- 31st July 2021), and as a Guest Faculty in Doranda College, Ranchi (1st August 2017- 4th August 2018). Moreover, she worked as a Research Scholar, in University Department of Economics Ranchi University, Ranchi (2012-13). She was the topper of Ph.D. entrance examination held in 2011 by the same university. She has attended my seminars, presented research papers, webinars and published three research papers.



Prof. Nishant Ranjan

Qualifications:

MCA, PGDM, Pursuing Ph.D.

Experience:

An overall Experience of 16 years of which 15 years in Academics and rest in Software Industry. Served in MNC as Software Engineer, developed and designed several IT Applications, many of which are live and being used in the Industry.

His core subject areas are Database Management System, Management Information System, Web Technology and Digital Marketing. Handles various in house IT Projects and serving the organization as HoD - IT & Business Analytics.



Prof. Kapil kapadiya

Qualifications: MBA, M.Com

Experience:

Prof. Kapil H. Kapdiya is associated with management studies since 2009, hence he has more than 10 years of work experience in academics. His area of interest is Financial Management. Prof. Kapdiya has published and presented several research papers in UGC CARE/Approved International and National level journals and conferences in India. He has proactively participated in various Faculty Development Programmes in numerous institutes and universities in India including the Indian Institute of Management, Bangalore. Prof. Kapdiya is currently pursuing Doctorate by Savitribai Phule Pune University, Pune. He is an MBA (FM) and M.Com degree holder. He has also cleared various MOOC's courses on "Academic Writing" and "Soft Skills"



Experience: 8 Years

An overall Experience of 12 Years

Qualifications: B.Sc, PGDBM, MBA (Marketing)

With 12 years of diverse experience in Corporate and Academics. Prof.Kshirod Chand is Asst. Professor in the faculty of marketing. He is having 4 years of industry experience and more than 8 years of Academic experience. Currently he is working in the Placement and Corporate Relations Department. Prof. Kshirod Chand competence has been mentoring and guiding students and he loves to be in this noble profession.

Prof. Kshirod Chand



Prof. Rakesh Pathak

Qualifications: PGPEX-VLFM from IIM, Calcutta & IIT Chennai, MS (Manufacturing Management) from BITS Pilani, B.E. (Mechanical)

Experience: Prof. Rakesh Pathak is a professional with a strong business acumen and a proven track-record of stamping success in uncertainties & challenges across the entire gamut of Program/ Project Management Spread across Countries. He has over 22 years of international experience with success in managing Program/Project execution & management for several EPC / PPP / Turnkey projects across Infrastructure, Renewables Energy, Manufacturing (Discrete & Customized) and Oil & Gas industries. He has managed Diversified Stakeholders State/Central Regulatory Bodies, NITI AYOG, MOEFCC, PGCIL, STU, CTU, APPCB, RITES, NHAI, APTRANSCO/AAI/ MINISTRY OF DEFENCE /INDIAN AVY/AIRFORCE/ARMY/Establishments for Projects/Policy Updates /Interventions. He has done certifications in PPP (Public -Private Partnership) Program from MoEA, IIM Kozhikode, Lead Auditor (ISO 9001:2008), IRCA, BVQI, IIM Calcutta, Six Sigma Green Belt from Department of Management Studies, IIT Madras, Certified Member "Project Management Institute" PMI USA



Prof. Girish Naik

Qualifications: MBA

Experience:

Prof. Girish R Naik is equipped with 20 plus years of work experience across private and education sectors. He has deep expertise in Client Relationship Management, Requirements Management, Business Development and Marketing centered for Human Resource functions. Girish is an outgoing, motivated team player eager to contribute to dynamic customer service supplemented by professional work ethics. He has graduated in Master's Degree in Management (MBA – Marketing and HR) from Savitribai Phule Pune University. He is currently holding the position of senior corporate relations and is actively involved in corporate relation, Training and Placements.



Dr. Nidhi Grihaiya

Qualifications:Ph.D., MBA - Finance

Dr. Nidhi is a faculty of finance and she has more than 15 years of experience.

She has attended various Seminars and Workshops.

She has published many research papers in national & international journals of repute.



Prof. Aparna Malik

Qualifications: MBA (HR)

Experience: 8 Years

Prof. Aparna Malik is a Professional Speaker, and she specializes in coaching corporate executives and students to become Confident Presenters, Expert Communicators, Skillful Influencers, Artful Persuadersusing the Expert Speaking System. she developed this methodology from the techniques of Mentalism, Observational Intelligence, Neuro-Linquistic Programming (NLP) and Conversational Hypnosis.



Prof. Poonam Soni

Qualifications: MPM, PGDM Experience:

An overall Experience of 12 Years

Prof. Poonam Soni holds Masters in Personnel Management degree and work in Corporate Relations and Placements Department.

FULL TIME FACULTY PGDM (Retail)



Prof. Neha Agarwal

Qualifications: MBA, Research Scholar Experience: 10 Years +

Prof. Neha Agarwal is currently working as HOD-Center for Life Skills. She is a skilled Academician with demonstrated history of working in the Education Management Industry. She has 10 + yrs of rich experience in Industry as well as Academics. She holds Masters Degree in Management and currently pursuing PhD. She has presented papers in National and International Conferences and published books on Communication. She has attended many Seminars and Workshop.

She has provided coaching to people from diverse walks of life on Effective Communication Skills, Presentation Skills, Image Management, Business Etiquette, Positive Attitude, Self Motivation etc. She is skilled in mentoring management students for Campus to Corporate transition.



Prof Priti Dewangan

Qualifications: PGDM,M.A

 ${\bf Experience: Prof. \, Priti \, Dewanagn \, is \, M.A, \, she \, has \, also \, done \, PGDM \, in \, Marketing.}$

She is having 5+ years of experience.



Prof. S Shrinavasan Professor Emeritus

Qualifications: B.E. MMS Experience: 30 Years.

Retired from Ministry of Defence CQAE. Specialised in Quality Management.

Serves as Professor Emeritus



Prof. Rajib Mohanty

Qualifications: PGDM

Experience:

He has 6+ years of experience.

Prof. Rajib Mohanty is working as Assistant Professor in IIMS Pune.



Prof. Sunil Kumar

Qualifications: PGDM Experience:

He has 6 + years of experience.

Prof. Sunil Kumar is working as Assistant Professor in IIMS Pune.



Prof. Rahman Khan

Qualifications: PGDM Experience:

He has 8 + years of experience.

Prof. Rahman is is working in IIMS Pune as Assistant Professor.

VISITING & ADJUNCT FACULTY INTERNATIONAL

Sr. No.	Name	Qualification	Subject
1	Dr. Kannapat Kankaew	Assistant Dean for Research na Knowledge Managemant at Burapha University.	Leadership and Innovation
2	Dr. Marcus Garcia De Almeida	Professior in FURB and ISAE Brazil Ph.D Candidate in UFPR	International Guest Talk
3	Pat Obi	Professior of Finance at Purdue University Northwest	Finance for Budding Business Managers
4	Simona Jadronova	Director & Founder - Talent Management Principal Global Services , Happiness Coach, Pune	Indo German perspective of Supply Chain Management
5	Dr Biswa Nath Bhattacharyay	International Consultant and Former Director Asian Development Bank	Sustainability and Climate Agenda: Global Thoughleadership
6	Dr Rajesh Chandrashekarn	PHD in Marketing Management Professior of Marketing ,Fairliegh Dickenson University USA	Chief Guest Foundation Program 2023
7	Dr Shibashish Mukherjee	Corporate Finance Emlyon Business School , France	International Guest Talk
8	Mr Ben Maheson	The BGA Membership Account Manager	International Guest Talk
9	Prof Dr. Leonardo Aureliano-Silva	ESPM, University Brazil - Marketing Professior	International Guest Talk
10	Dr Ashoka Mody	Professor Princeton University, Celebrated Author " India is Broken"	Guest Speker
11	Mr Darshan Patel	Country Hade Incture Mexico	International Guest Talk
12	Dr. Donizete Beak	The University of Haifa , Haifa, Israel	International Guest Talk
13	Associate Prof. Gul Erkol Bayram	Sinop University, School of Tourism and Hospitality Management Department of Tour Guiding	The Future of Technology in Tourism and Hospitality Industry
14	Farida Musaddi	Chief Executive Officer Al. Fateh Technologies Co. L.L.C. Self-employed	Navigating the changing business landscape: Strategies for success in the 21st century
15	Victoria Zagorsky	Chief Insight, Strategy and Digital Transformation Officer IMEA Insight Middle East and Africa	Driving innovation and future-ready solutions for sustainable growth

VISITING FACULTY DETAILS (2023-24)

Sr.	Manag	Subject		Ossali filosoficos	Area of	Experience		
No.	Name	1st Sem	3rd Sem	Qualification	Specialisation	Academic	Industry	Total
1	Sudhir Daphtardar	NA	Banking Operations	M.Com, LLB (Gen), CAIIB, PGDBM (NIBM)	Banking Operations	20	10	30
2	Prajakta Deshmukh	NA	German (Foreign Language)	M.Sc (Physics), B-1 German	German (Foreign Language)	3	1	4
3	Tarun Ghosh	NA	Advertising & Sales promotion	Senior Management Course IIM (Ahmedabad)	Marketing	20	22	42
4	Gaurav Bakliwal	NA	Marketing Research	BE, MBA, UG (Net)	Marketing Research	19	4	23
5	Dr. Vivek Marathe	Introduction to Business Analytics, Introduction to Data Science and Data Analytics	Technology for Managers, Introduction to Digital Transforma tion with Case	Ph.D (Finance)	ВА	19	4	23
6	Prof. Suhas Jategaonkar	NA	Rural Marketing	Master in Marketing Management	Rural Marketing	4	36	40
7	Dr Nirupama Patwardhan	NA	Product & Brand Management	BSc, MBA, Mphil, Ph D Dye, Dip (T&D)	Product & Brand Management	24	14	38
8	Prof. Suja Shaji	NA	HR Operations	MBA	Operations	8	25	33
9	Prof. S. Krishnan	NA	Internati onal Finance & Treasary	MA, MBA	Finance	23	13	36
10	Prof . Ayushi Shrivatava	Prog. Language for Analytics Intr. To DBMS	NA	BE Computer Science	IT	5	2	7
11	Dr. Ashutosh Gadekar	Corporate Finance	Corporate Finance	Ph. D. Finance	Finance	15	5	20
12	Prof. Rihini Nikam	Organisational Behaviour	NA	MPM	HR	10	-	10
13	Dr. Dheerendra Kumar	NA	Banking and Finance	Ph. D. Finance	Finance	15	6	21
14	Prof. Aishwarya	JIT	NA	M.C.A.	Computer Science	5	-	5
15	DN Itkal	NA	Agri Business Management	МВА	Agri Business Management	15	06	20
16	Vijapuri S I	NA	Agri Business Management	MSc (Food Tech), DBM	Agri Business Management	10	28	38
17	Vikrant Vijay Kelkar	NA	Wealth Management	M. Com	Wealth Management	14	8	22

EVALUATION PROCESS



Dr. Laxmidhar Biswal HoD - Exam

Evaluation Process

The Institute proposes CGPA (Cumulative Grade Point Average), for assessing the students. This system is used worldwide. In this system a student is awarded a grade point on scale of 1 to 4. As mentioned earlire, 50 % passing marks is mandatory. The Grade Table is given below.

Marks	GPA	Grade
50 to 60%	1	D
61 to 74%	2	С
75 to 87%	3	В
88% & above	4	А

The average of the GPA obtained in 9 subjects per semester would be the CGPA of the student for that semester.

Similarly for each semester we would be calculating the CGPA & the average of all the four semesters will be taken for the final result.

EXAMINATION ASSESSMENT PROCESS AND COMPONENTS

Assessment Components	Components Of Evaluation	Marks	Nature Of Examination	
	Assignments	of one	Topic/Case based	
CIE	Classroom Participation	20	Interactive and proactive class involvement	
	Multiple Choice questions (10 x 1) 10 marks		Basic concepts and fundamental	
Mid – Term	Short concepts-based questions (5 x 2) 10 marks		Basic concepts and fundamental	
	Short Essay / numerical based questions (10 x 2) 20 marks	30	Descriptive and analytical questions	
	Case Study Analysis (10 x 1) 10 marks		Situation based practical analysis	
	Total Internal Marks - 50			
Term -End	Section – A	20	Multiple Choice Questions (20 x 1 Marks)	
Examinations	Section – B	30	Case Study (3 x 10 Marks)	
Total End- Term examinations 50 Marks				

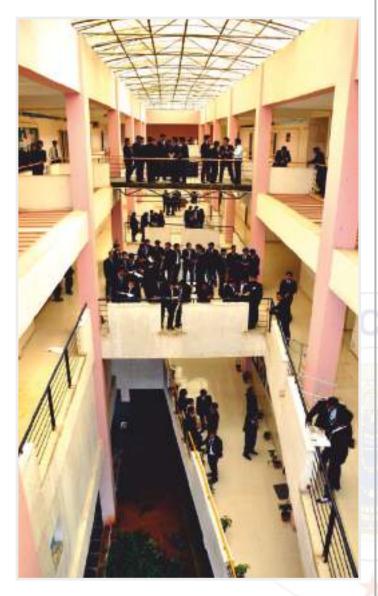
Eligibility for examination

- 1. 80% attendance for classes in mandatory to be eligible for examination.
- 2. Class participation and timely submission of assignments mandatory to be eligible for internal marks.
- 3. All projects must be submitted before deadline and should be under guidance of assigned faculty.
- 4. No dues certificate from the account department for fees mandatory.

Dean's List

A student obtaining above 3.5 CGPA would be awarded the Dean's List Certificate.

INFRASTRUCTURE



IIMS Pune is located at stone throw distance from Rajiv Gandhi Infotech Park Hinjawadi, Pune, which provides a perfect environment for management education amidst industrial leaders like Infosys, Wipro, KPIT Cummins to name a few.

Our fully residential campus spread across acres of land, which includes modern world class amenities, providing a globally competitive academic environment to the students.

The lush green campus and it's ambience and picturesque environment makes it a perfect management "Gurukul" for a learner and a future manager.

Our Classrooms are well lit, air conditioned and equipped with latest teaching aids like, Smart Boards, LCD, and Projectors etc The institute well equipped IT Labs which have machines with latest configuration. The institute has setup Bloomberg Terminal, SAP Lab, SPSS Lab and Analytics Lab in the premises.

Our library is more than just a repository of books; it's a dynamic space where students, faculty, and researchers come together to access information, engage in scholarly discourse, and pursue their academic interests, Our library boasts an extensive collection of multi-disciplinary books, journals, periodicals, reference materials, and digital resources. In addition to that it provides access to online resources, including e-books, e-journals, databases, and multimedia materials. It has reading hall with comfortable seating, ample workspace, creating collaborative learning space.

The institute has well equipped air conditioned conference room and auditorium with seating capacity of 240 with video conferencing and smart audio visual facilities.

The entire campus including hostels is Wi-Fi enabled.









INFRASTRUCTURE





Football Ground







Library

Library has an extensive, latest and updated collection of books, national & international journals, periodicals, reference books, business magazines databases and digital resources covering a wide range of academic disciplines and subjects. The library is equipped with modern technology infrastructure, including computers, printers, scanners, and high-speed internet connectivity, to support digital research, multimedia projects, and online learning activities. Digital library provides access to latest management information & faculty publications.





HOSTEL FACILITY







Our campus is residential hence modern residential facilities are available for the students. There are 4 separate well-furnished and well designed hostels for girls & boys with all best facilities for the students. It is mandatory for boys & girls to stay in the hostel for First year, Local students or students who wish to stay with local guardian must seek necessary NOC from the Director-IIMS. Hostel accommodation is available on twin and triple sharing basis. Allotment of accommodation for the boys students is on first come first served basis.

Sr. No.	Facilities	Details
1	Occupancy	3 Sharing
2	Electricity Back up	17 Hrs from 6 am-11 pm only
		(During this time only)
3	Hot Water	Yes
4	Wi-Fi	Yes
5	TV	In Common Room
6	Drinking Water	RO, Water Cooler
7	Bed	Yes
8	Cupboard	For Each Student
9	Study table & Chair	For Each Student
10	Washing Machine	Common per Hostel
11	Microwave	Common per hostel
12	Security	Yes, 24 X 7
13	House Keeping	Yes
14	Iron Press	Common per hostel

$\mathsf{MESS}:$

- Mess Fees Rs.48,000/- (Inclusive All Taxes) to be paid in full at the time of admission ${\bf r}$
- Private Mess options are also available inside & outside the campus. Students can choose as per their taste.

FEES STRUCTURE:

	Sr. No.	Type	Amount
	1	Hostel Charges	Rs. 57,700/- PA
7	2	Hostel Security Deposit	Rs. 5,000/- (at the time of hostel admission)

HOSTEL PAYMENT DETAILS

DD in favour of "SaiBalaji Education Society" NEFT / RTGS Details :

Details Of Bank Account:

Name Of Bank: - Punjab National Bank

Branch: - Kalyani Nagar, Pune

Ifsc Code: - PUNB0464400

Account Name: - SaiBalaji Education Society

Account Number: 4644002100000160

Notes :-

- 1. The allotment of hostel rooms will be done on first come first served basis.
- 2. Hostel fees must be deposited at the time of admission in single installment.

ADMISSIONS TEAM



Prof. Nishant Ranjan



Dr. Shekhar Verma



Prof. Jyoti Shukla



Prof. Rahman Khan



Prof. Priti Dewangan



Prof. Israr Ahmed



Prof. Sonali Kshirsagar



Prof. Tukaram Telange

ADMISSIONS

ELIGIBILITY

Graduate from any statutory university with 50% of marks and 60% in 10 std. and 12 std. is desirable.

Candidates passing degree examination by part time/distance Learning / correspondence / open school / externally or in one sitting are not eligible.

MERITLIST

On completion of interviews, we compare the performance of all candidates appearing for the interview and generate a final merit list based on their overall performance. Weightage is given to written test score, academic performance, group discussion score and personal interview score.

EDUCATION LOAN

SaiBalaji Education Society has been approved for educational loan schemes from PNB, Central Bank of India, HDFC Credila & several others. All students who get admitted in any of our institutes can approach these banks for availing educational loan. However students have the liberty to approach any other bank as per their convenience.

DOCUMENTS REQUIRED FOR ADMISSION

The following documents are required to be submitted at the time of admission:

- a. Attested true copies of all Mark-Sheets and Certificates of 10th std., 12th Std., and Graduation. Incase of those who are still in final year of the degree course they should submit mark sheet of the previous years.
- Certificates related to Extra-Curricular Activities (If applicable).
- c. Submission of CAT/XAT/ MAT / CMAT/ MHCET/ ATMA Score Card

Candidates should submit the application form with the photocopy of entrance score cards which will be verified during Personal Interview. The latest valid entrance score card to be submitted. It may be noted that we are not going to do our short listing based on the entrance score only, although weightage is allotted for the same.

SELECTION PROCESS

The selection process consist of Group Discussion followed by Personal Interview.

Following Is The Weightage Of Marks For Admission Process

Entrance Test (CAT / MAT / CMAT / GMAT / CET / XAT / ATMA)

GD/PI Score - 35 %

Score - 40 %

Past Academic Record (10th & 12th level & Graduation) - 15 % Sports/Cultural/NCC/NSS Merit - 10 %

GD/PICENTERS

Pune, Mumbai, Nagpur, Nashik, Goa, Hyderabad, Vijaywada, Kerala, Chennai, Bhopal, Indore, Gwalior, Raipur, Surat, Ahmedabad, Udaipur, Jaipur, Kota, Patna, Muzaffarpur, Ranchi, Jamshedpur, Gorakhpur, Guwahati, Darjeeling, Kolkata, Shillong, Dehradun, Shimla, Bhubaneswar, Allahabad, Lucknow, Varanasi, Kanpur, etc.

FEE STRUCTURE

Payment Schedule					
Installment	Date	Amount			
First Installment	At the time of Admission	Rs. 92,700			
Second Installment	1st July 2024	Rs. 3,57,300			
Third Installment	1st Feb 2025	Rs. 1,80,000			
Fourth Installment	1st July 2025	Rs. 1,80,000			
Fifth Installment	1st Jan 2026	Rs. 1,17,000			
Total 2 Years Fees - Rs. 9,27,000					

Hostel Fees Structure - Payment Schedule				
FACILITIES	YEAR I	YEAR 2		
Hostel Charges For Academic Year 2024-26(Yearly) 57,700 -				
Mess Charges (Available from the institute)	48,000	-		

PAYMENT DETAILS

InstituteName	Bank Name	IFSC Code	Bank Account Number	DD, Payble at Pune
IIMS	Punjab National Bank	PUNB0464400	4644002100000179	"IIMS, Pune"

Note: Above fees does not include any international study tour, student exchange program etc.

FEES REFUND POLICY

Fees Refund Policy...

SR.NO.	SITUATION	REFUND
1.	Request Received before date of start of session. (1st July 2024)	Entire fee less Rs.1000/- Process Fees.
2.	Request received after commencement the course & Seat could be filled by the Institute.	Entire fees collected after a deduction of the processing fee of Rs.1000/- and proportionate deductions of monthly tuition fee and hostel rent.
3.	Request received after commencement the course & seat could not be filled.	No Refund. Only Security Deposit (if any) will be refunded.

As per AICTE Guidelines

SITUATION	REFUND
On request received before the date of start of the academic session & seat could be filled by the Institute before the cut off date	Entire fee less by Rs 1000/-*
On request received on / after the beginning of academic session & seat could be filled by the Institute before the cut off date.	Entire fee less the Seat Cancellation Charges on pro rata basis**
On request received before/after the start of the academic session & seat could not be filled by the Institute.	No refund (except security deposit if any)

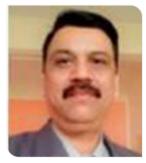
Note:

- ${}^{\star}\operatorname{Entire}\operatorname{amount}\operatorname{of}\operatorname{Security}/\operatorname{Caution}\operatorname{Money}\operatorname{Deposit}\operatorname{will}\operatorname{be}\operatorname{refunded}\operatorname{to}\operatorname{the}\operatorname{candidate}.$
- ** For calculation of the Cancellation Charges on the pro-rata basis, one month shall be treated as one unit
- ***Legal Jurisdiction Pune only

PLACEMENTS & CORPORATE RELATIONS TEAM



DR. AKANKSHA TAUNK Director, Placements



PROF. GIRISH NAIK TPO



PROF. EKTA JOSHI Head, Alumni Relations



PROF. KSHIROD CHAND TPO



PROF. POONAM SONI TPO



PROF. NEHA AGARWAL Head Trainer

PLACEMENTS GUIDELINES & RULES

- Students must meet the minimum academic requirement of no active backlog to be eligible for placement assistance.
- Student is expected to read the profile of the company and understand the requirement of the industry,
 visiting for recruitment process before registrations. Any adverse observations of the company in this regard will be viewed seriously.
- Once the CVs are forwarded to the industry based on the registrations, it is mandatory to appear for the PPT and/or Aptitude Test. The students, however, are allowed to opt out after the PPT only(not after Aptitude Test and above).
- After the registration process is complete and intimated to the industry, students are not allowed to approach the industry representative under any circumstances.
- Industry Shortlists the students based on the registration for recruitment, the students arenot allowed
 to approach the company, unless the company on its own decides to accommodate more students and allows the
 time period. In that case, only the Placement cell will inform the students of all institutes for registration.
- After the shortlisting is received by the institute, it is mandatory for the students to go through the subsequent selection process i.e. GD and PI.
 - During the entire selection process right from PPT, Aptitude Test or any other test, Group Discussion and Personal Interview, the students must be formally dressed and report to the location at least 30 minutes before the
- commencement of any activity.
- Student should maintain the decorum and orderliness while appearing for any of the placement activity. Student are not allowed to negotiate with the company regarding CTC, location, designation etc.,
- unless informed by placement cell.
- Once selected, the student has to join as per the company's schedule, subject to approval from Placement cell.
- Upon joining, student are expected to behave & follow the rules and regulations of the company. If any complaint
 received from the company against any student, it will be severely viewed and strict disciplinary actions will be
 taken against the student.

PLACEMENTS

Rules for Campus Placement

Eligibility Criteria for Placements:

A) Academic Eligibility:

- Student should have 80% attendance in III Semester.
- Student should have minimum 60% marks in every semester (I, II, & III Sem) of PGDM with no backlogs.
- Student should submit their all presentations and assignments to the respective faculty.
- Student should sign their summer Project completion certificate from Head of the Department.
- Student should submit their updated Curriculumvitae (CV) to the Placement Cell.

B) Discipline Related:

- Student should be regular, should have 80% attendance in III Semester.
- Students staying outside the Hostel should be in touch with institute for placement processes.
- Students staying outside the Hostel should appear for Campus interviews by their own. Unless and until institute is participating in Pool Campus drive.
- Misconduct or misbehavior of student during interviews (IN/Off Campus) will be blacklisted.
- Maximum 5 Attempts will be allowed. ATTEMPT here means upto final personal interview round in 5 companies.
- Every student has to sign undertaking I (UND -I).
- Student opting out of Placements should sign Undertaking II (UND-II).

C) Finance Related

Student should pay all 3 installments i.e. complete PGDM course fees with NO dues of Hostel and Mess etc.

 The Placement facility is available to- all the students registered with the Training and Placement Department by filling the Online/Offline registration form. any student who does not register within the stipulated date will not be permitted to participate in the process.

- Acquisition & managing the latest data of the-students is the combined responsibility of the Placement cell & the students themselves. Hence every student is required to check the status of his/her latest data with the Placement cell
- Once the placement Process is initiated the students may attend
 the presentations given by the companies and make their
 decision to attend the selection process. once they have opted
 for attending the process of the company they will not be
 permitted to drop out at any stage of the process.
- Students are required to have their Identity cards with them at the-time of appearing in the selection process and shall produce the same on being asked for by either the selection team member or the placement cell team.
- Any student who has been selected by the company through a close campus will not be permitted for attending the next close.
- Students are advised not to contact directly the selection team members at any circumstances for placement purposes without seeking permission of Placement Department.
- Placement office takes the responsibility of centrally receiving offer letters, distributing and dispatching the acceptance letters to the companies
- The offer letters need to be sent to the Placement office for handing over to the students. Offer acceptances (from the students) received, will be sent to the company by the Training & Placement Cell.

Code of Conduct For Students

All students attending interviews are requested to keep in mind the following points without fail:

- Report at the placement centre 15 minutes before the interview starts.
- Keep an updated copy of your resume with you.
- Keep sufficient number of your documents certificates/ photographs (with spare copies) ready and arranged in order.
- Unless specifically asked to report later, students waiting for their turn should wait patiently at the placement centre and not loiter about. You alone will be responsible if you miss your interview.
- Present yourself in neat and ironed formal dress and polished formal shoes. Nails ought to be clipped.
- If a candidate who has forwarded his resume for a particular company decides not to appear for the test/interview, he/she should inform the placement center as soon as possible.

KEY RECRUITERS





























































































RECRUITER'S TESTIMONIALS

Deloitte.

We are delighted to see the hospitality and management of IIMS and we are happy that the entire process is managed by the students seamlessly. The quality of students is very good and they are confident and suitable as per the requirements. Glad to recruit four students. Looking forward to come back next year. -Deloitte



Really appreciate the efforts taken by the institute in making their Management students employable & industry ready, got very talented pool of candidates in the recruitment drive.



"We are very impressed with the batch and wanted to take more but tough luck that most of them were already placed by then"

- ICICI Securities



"We would like to come here again and again!"

- Indusind Bank



"Excellent hospitality and wonderful batch profile"

- Staples



"Excellent Quality of students"

- Infosys



I have found that the PGDM students from the SBES year after year come with an eagernes to learn and a strong desire to contribute. They are high calibre students who have a professional attitude and solid work ethic. While on their work term with us, they truly become part of our educated team."

-99acres.com



Mr. Anupam Kumar has been great to have on board as an intern. His attitude cannot be faulted - he is always up to any task allocated to him and does it to the best of his abilities. He is also fairly street-smart and is able to cope up with all sorts of exigencies that a typical work-day usually throws up. He is quite pleasant to work with and likely to be a great asset for any organization that he eventually chooses to work with.

- Redington



The Candidates are doing a good job so far. Her grasping power and analytical abilities are commendable. They have given a formal presentation to the entire HR team on their project and learning's.

- Shoppers Stop Ltd.



Their Attitude are Friendly, Obedient and Hard Working.

- Matrix Zero One Pvt. Ltd.



The Candidates have Learned about banking sector from scratch and has been able to apply the same. But the knowledge still needs to be widen. So the remark I can give is Very Good and very focused on their work. They have a sense of belonging and an excellent bonding among his colleagues.

- Yes Bank

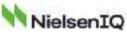
They have shown great enthusiasm and a craving to gain more knowledge along with that has, in a way been able to keep your institute's name at its best.

- Nielson



We have been hiring the students of SBES and it has been a wonderful experience training them and they are willing to learn the new technology and excel in it. They are not just excellent in numbers but also are professional in handling the new clients.

- Markets and Markets



Recruiting students of IIMS Pune has been a very good experience. Students are excellent & have eagerness to learn and grow.

PLACEMENTS CELEBRATIONS

BATCH 2022-24

















PLACEMENTS CELEBRATIONS

BATCH 2022-24

















PLACEMENTS CELEBRATIONS

BATCH 2022-24

















PLACEMENTS CELEBRATIONS

BATCH 2022-24















ONGOING PLACEMENTS BATCH 2022-24



Ms.Himanshi Gupta Sutroli



Ms.Shalini Nair Sutroli



Ms.Suman Jena Sutroli



Mr.Piyush Sahu Bizlytek Pvt Ltdl



Mr.Avnish Sharma BVG India Ltd



Ms.Vedanshi Dubey Deloitte



Mr.Biswojeet Swain Deloitte



Mr.Taufique Gaddi Deloitte



Ms.Sonali Rajpal Deloitte



Ms. Laxmishree Soni Deloitte



Ms.Ankit Dey Deloitte



Ms.Jeenal Rohit Deloitte



Ms.Kabita Modak Deloitte



Ms.Surabhi Padiyar Deloitte



Ms.Shama Afreen Deloitte



Ms.Priti Raul Deloitte



Ms.Mahima Sharma Deloitte



Ms.Sakshi Mate Deloitte



Ms.Nandini Sharma Deloitte



Mr.Aditya Wase Deloitte



Mr.Sameer Srivastava Deloitte



Mr.Aditya Soni Deloitte



Mr.Ajit Barwade Deloitte



Mr.Shubham Kumar Deloitte



Ms. Radhika Maheshwari PWC



Ms. Kumari Suchitra PWC



Mr. Santosh Sapkale Bajaj Allianz



Mr. Mohit Singh Modelez International



Mr. Suprit Kumar Patra Sutroli



Mr. G. Kamesh Naicker Sutroli



Ms. Shruti Bhardwaj Sutroli



Ms. Santoshi Kumari Sutroli



Ms. Simran Gupta Sutroli



Mr. S Prateek Kumar Prusty Sutroli



Mr. Mukund Hingone Hindware



Mr.Biswajit Das Hindware



Ms.Sonali Panda Federal Bank



Ms.Monika Jaiswal Federal Bank



Mr.Kaushik Banerjee Federal Bank



Mr.Ayush Oza Federal Bank



Mr.Shubham Goyal Federal Bank



Mr. Abhishek Singh Markets&Markets



Ms.Mansi Singh Markets&Markets



Ms.Shalaka Rajkafur Markets&Markets



Ms.Vansha Mooorarka Markets&Markets



Ms.Simran Saha Phillips Machine Tools



Mr.Debasish Panda HEEC



Ms.Anam Mantasha Bajaj Allianz



Mr. Ajinkya Shinde Bajaj Allianz



Ms.Priyanka Agnihotri Al Unika Technologies Pvt Ltd



Ms.Komal Pagare Rattcon Infra



Ms.Ritika Singh Kellanova



Mr.Nehal Bagwan Kellanova



Mr.Sagar Walkunde Kellanova



Mr.Piyush Padol Kotak Mahindra Asset Management Company Ltd



Mr.Shivam Wankhede Kotak Mahindra Asset Management Company Ltd



Ms. Aleena Priyadarshini Rana Kotak Mahindra Asset Management Company Ltd



Mr.Sanjeev Kumar Seeds Fincap Pvt Ltd



Mr.Rohit Kumar Raj Seeds Fincap Pvt Ltd



Mr.Adarsh Prem Seeds Fincap Pvt Ltd



Mr.Tushar Joshi Rohan Builders India Pvt Ltd



Ms.Nidhi Sharanagat Satguru Group



Ms.Harshita Kanoi Satguru Group



Mr.Sanjeev Kumar Ujjivan Small Finance Bank



Mr.Sahajanand Pandey Ujjivan Small Finance Bank



Mr.Kunal Kumar Seeds Fincap Pvt Ltd



Mr.Nihar Ranjan Chakravarthy Learning routes Pvt Ltd



Ms.Ekta Bhana TalentServe



Ms.Chandani Mahali TalentServe



Ms.Aparna Sawarkar . TalentServe



TalentServe



Mr. Harsh Kumar Sinha Mr. Nihar Ranjan Chakravarthy TalentServe

PLACEMENTS BATCH 2022-24



Mr.Oscar Simth James TalentServe



Mr.Shumbham Raut Gagan Developers



Ms.Mithila Satarkar Machintel Pvt Ltd



Ms.Mahek Bajaj Machintel Pvt Ltd



Ms.Nikita Singh Machintel Pvt Ltd



Mr.Aadi Jain **Exide Industries**



Mr.Omkar Bhise Exide Industries



Mr.Vinod Gaikwad **Exide Industries**



Mr. Rajvaibhav Banger Satguru Group



Mr. Vikas Mahanwar Satguru Group



Mr. Sajjan Shingade Bandhan Bank



Mr. Sumit Kumar Bandhan Bank



Mr. Ajant Kumar Satguru Group



Mr. Oscar Smith James Satguru Group



Mr. Zainul Abadeen Satguru Group



Mr. Harsh Dubey Satguru Group



Mr. Yash Kacher Hifield Group



Mr.Sumeet Ghode Kuehne + Nagel



Ms. Surbhi Shekhar Investsphere Wealth



Ms.Ishika Atlani Maxim Research Pvt Ltd



Mr.Aadi Jain Exide Industries



Mr.Sanat Joshi Asian Paints



Mr. Harshal Ramgirwar Asian Paints



Mr.Rajkiran Singh Kotak Life



Ms.Riya Kamble MyLeadFintech



Ms.Reet Kaur MyLeadFintech



Ms.Shambhavi MyLeadFintech



Ms.Saikat Baig MyLeadFintech



Mr.Aditya Shukla Redington India



Ms.Sunny Kumar Redington India



Mr.Sanket Kolhe Redington India



Mr.UdayRaj Singh Chauhan Redington



Mr.Pratik Chowdhury Redington



Mr.Nilesh Shende Redington



Ms.Aishwarya Gadre Redington



Ms.Preeti Rawat Redington

PLACEMENTS BATCH 2022-24



Ms.Sagufta Khatun Redington



Mr.Shashank Srivastava Hifield Group



Mr.Sanket Urkude Kotak Life



Mr.Gaurav Patel Property Pistol



Mr.Aritra Mukhopadhaya Property Pistol



Mr.Adarsh Dixit Avalara



Mr.Chirag Kala Franchise india



Mr.Chirag Kala Landmark Group



Mr. Sanket Uphade Landmark Group



Mr.Ashish Jangid Niva Buppa Health Insurance



Mr.Rutwik Selukar Saint Gobain



Mr.Mohan Singh Chouhan Vardaan Realty



Mr.Manu Mahato Mittal Brothers



Mr.Shashank Shekhar KGK Group



Ms.Numa Khan Peoplefy



Ms. Vanshita Jain Bridgestone



Ms.Riya Kamble Bridgestone



Mr.Aditya Patil Berger Paints



Mr.Darshan Patil Berger Paints



Mr.Abhinay Raghuwanshi Avalara Technologies



Mr.Abhishek Soni Avalara Technologies



Mr.Karamdeep Chawala Avalara Technologies



Md.Sameer Shah Avalara Technologies



Mr.Younish Ilahi Avalara Technologies



Ms.Ishika Atlani Avalara Technologies



Ms.Pommy Choudhary Avalara Technologies



Ms.Soumya Dewngan VTP Group



Ms.Snehal Garkal VTP Group



Mr.Mohan Singh Chouhan VTP Group



Ms. Aishwarya Diwate Neeyamo



Mr.Rohit Yadav JioMart



Mr.Devendra Shevade JioMart



Ms.Rashika Londhe JioMart



Avira Insights



Mr.Chinmay Ganwar Avira Insights



Ms. Ashwini Gole Avira Insights



Ms.Savitri Mishra FIS Global



Ms.Ankita Moharir FIS Global



Ms.Anjali Upadhya FIS Global



Mr.Debasis Dash FIS Global



Mr.Pranit Shinde FIS Global



Mr.Abhay Lal Keshri TATA AIG



Mr.Rajednra Gaikwad TATA AIG



Ms.Arna Dutta Fujitsu Consulting India Pvt Ltd



Ms.Leena Dewangan 99 Acres.com



Ms.Reyasha Anand Avira Insights



Ms.Sanya Srivastava Prime Asset Realty



Mr.Anitya Prime Asset Realty



Ms.Sharmila Shaik Persistent



Ms.Aswini Patil Extramarks



Ms.Sushmita Rai Extramarks



Ms.Bhumika Rajdev Extramarks



Mr.Rishabh Chouksey Extramarks



Mr.Sadashiv Parab Extramarks



Mr.Janak Potdar Extramarks



Mr.Rushikesh Khaldakar Extramarks



Mr.Ganesh Narwade Phone Pe



Mr.Nikhil Serwade InvestoXpert



Mr.Joel Fernandes Vivo (BBK Electronics Corporation)



Mr.Manohar Phadtare Satguru Travels



Mr.Jitendra Patil Satguru Travels



Mr.Shinu Philipose Satguru Travels



Mr.Anant Jaiswal Satguru Travels



Ms.Jagriti Gupta Extramarks



Mr.Suyash Pawar Extramarks



Mr.Nikhil Serwade Extramarks



Mr.Shivam Umare NoBroker.com



Ms.Anjali Vaishnav Allied Market Research



Ms.Prerna Dubey Satguru Travels



Mr.Chinmay Talwekar TATA **Consultancy Services**



Mr.Jaykant Singh TresVista Financial Services



Ms.Bharti Joshi TresVista Financial Services

PLACEMENTS BATCH 2021-23



Ms.Ananya Singh NeoSoft Technologies



Mr.Piyush Murarka Earnst & Young



Mr.Shyam Sharma ITC



Mr.Vikram Pawar ITC



Mr.Abhishek Dagor UpGrad



Ms.Nikita Sharma UpGrad



Mr.Gouranga Dash UpGrad



Ms.Priscilla Gaikwad UpGrad



Ms.Janhvai Bhagwat Neeyamo



Mr.Amit Kumar Giri Satguru Travels



Mr.Sanket Patil Satguru Travels



Mr.Sourabh Chavan Satguru Travels



Mr.Rohit Yadav Satguru Travels



Ms.Suhana Quadri PWC



Ms.Aarti Singh PWC



Ms.Sonali Gupta **PWC**



Ms.Sayali Khodke PWC



Ms.Prajakta Joshi PWC



Ms.Shivangi Murarka **PWC**



Ms.Nikita Khairnar PWC



Ms.Dhanashri Mankar PWC



Ms.Purva Galphade PWC



Ms.Jenifer Jacob **PWC**



Ms.Afrin Rehaman PWC



Ms.Nidhi Singh PWC



Ms.Sarika PWC



Mr.Harsh Mehta PWC



Mr.Vishvesh Kant Shukla Mr.Govind Madhukar Mane **PWC**



PWC



Mr. Yash Chandankhede PWC



Ms.Komal Kumari **UTI Asset Management**



Ms.Apoorva Yadav **UTI Asset Management**



Mr.Vishvesh Kant Shukla **UTI Asset Management**



Mr.Dhirendra Jaiswar **UTI Asset Management**



Mr.Anitya VTP Realty



Mr.Ankit Meena IDFC First Bank

PLACEMENTS BATCH 2021-23



Mr.Rishi Jha IDFC First Bank



Mr.Soumya Khandelwal IDFC First Bank



Mr.Akshay Jadhav IDFC First Bank



Mr.Tushar Bharadwaj IDFC First Bank



Ms.Kiran Sharma **IDFC First Bank**



Ms.Maitriyee Kulkarni Xoriant



Mr.Hitesh Torawane ITC



Mr.Karmajit Barik i0CF0



Mr.Pranay Lambate Accenture



Mr. Abhishek Dagor Accenture



Mr.Jitendra Kumar Dalai Accenture



Mr.Rohan Kumar Singh Accenture



Ms. Srushti Wathre Accenture



Ms.Nikita Sharma Accenture



Ms.Anjali Vaishnav Accenture



Ms.Swasti Jain Accenture



Mr.Gaurav Mishra Accenture



Ms.Leena Dewangan Accenture



Ms.Naina Dash Accenture



Mr.Ganesh Narwade Accenture



Mr. Ashwary Verma Accenture



Ms.Harshita Jadon Accenture



Ms.Mrunal Nandawar Accenture



Ms.Janhvi Bhagwat Accenture



Ms.Riyasha Anand Accenture



Mr.Aditya Mune Accenture



Mr.Nihal Kumar Baishya Accenture



Ms.Madhav Mundra Accenture



Mr.Hrishikesh G. Jaulkar Accenture



Mr.Darshan Bhosle Accenture



Ms.Nidhi Awaze Accenture



Mr.Pratik Dombale Accenture



Ms.Kirti Raikar Accenture



Mr.Dipak Patil **HDB Financial Services**



Mr.Akshay Jadhav Satguru Travels



Ms.Aastha Pandey ICICI Bank Ltd

PLACEMENTS

BATCH 2021-23



Ms.Ninki Roy ICICI Bank Ltd



Mr.Aurnab Kumar ICICI Bank Ltd



Mr.Rohan Kumar Singh ICICI Bank Ltd



Ms.Aditi Jain ICICI Bank Ltd



Ms.Pranjali Shukla ICICI Bank Ltd



Mr.Debasish Panigrahi ICICI Bank Ltd



Mr.Abhijeet Kumar ICICI Bank Ltd



Ms.Harman Kaur ICICI Bank Ltd



Mr.Pratik Farse ICICI Bank Ltd



Ms.Shruti Shimpi ICICI Bank Ltd



Ms.Pooja Sawarkar ICICI Bank Ltd



Ms.Snehal Gawande ICICI Bank Ltd



Ms.Namrata Dhargawe ICICI Bank Ltd



Mr.Aman Gill ICICI Bank Ltd



Ms.Akanksha Echkar ICICI Bank Ltd



Ms.Rishita Jain ICICI Bank Ltd



Ms.Nikita Bodhe ICICI Bank Ltd



Mr.Prasad Karke ICICI Bank Ltd



Mr.Tushar Kumar ICICI Bank Ltd



Mr.Jitendra Dalai Edelweiss



Mr.Akash Patankar Edelweiss



Mr.Nihal Kumar Baishya Edelweiss



Ms.Rishita Jain HDB Financial Services



Ms.Ankita Nagrale Accenture



Ms.Rishita Jain ICICI Prudential MF



Ms.Prajakta Nagarale HDB Financial Services



Ms.Apoorva Kapale Mphasis



Ms.Anjani Manucha Mphasis



Ms.Kirti Chendekar Mphasis



Ms.Pratima Bansode Wolters Kluwer



Ms.Usha Sharma RS International



Mr.Rohit Singh Rawat Ernst & Young



Mr.Pranay Lambate Ernst & Young



Mr.Madhav Mundada Ernst & Young



Mr.Sujit Birari The Guardian Group



Ms.Aditi Bajpai The Guardian Group

PLACEMENTS BATCH 2021-23



Mr.Rishi Jha Lead School



Ms.Aditi Jain Lead School



Mr.Harshal Bhivgade BDB India Pvt Ltd



Ms.Pranali Paunikar BDB India Pvt Ltd



Mr.Shivnand Dubey Collabera



Ms.Priya Motilal Oswal



Mr.Pranay Lambhate Motilal Oswal



Mr.Nihal Kumar Baishya Motilal Oswal



Ms.Kajol Pandey Motilal Oswal



Ms.Harsha Mahshwari Motilal Oswal



Mr.Amol Kandhare Motilal Oswal



Mr.Sanket Patil Motilal Oswal



Mr.Vikram Deshmukh Mantra Properties



Mr.Pranay Lambate Brillio



Ms. Vaishnavi Kumari Peoplefy



Ms. Akshata Katkar Peoplefy



Mr.Saiyam Jain Indigo Paints Ltd



Mr.Vishal Mehta Indigo Paints Ltd



Mr. Vishal Shrivastava Indigo Paints Ltd



Mr.Piyush Murarka XL Dynamics



Mr. Yash Chandnkhede XL Dynamics



Mr.Prateek Panigrahi Broker Network



Ms.Aditi Bajpai Broker Network



Mr.Rajdeep Das IDFC First Bank



Mr.Aryan Chauhan **IDFC** First Bank



Mr.Satendra Rao IDFC First Bank



Mr.Trilokesh Satpathy IDFC First Bank



Ms.Kanak Nakra IDFC First Bank



Ms.Sonali Sonawane **IDFC First Bank**



Ms. Vaishnavi Kautkar **IDFC First Bank**



Ms.Akshata Katkar Allied Market Research



Mr.Sonali Kadam VTP Realty



Ms.Apeksha Malviya Leo Technosoft



Mr. Vishal Shrivastava Asian Paints



Mr.Danish Mumtaz Winspire Solutions



Ms.Rachana Kumthekar VTP Realty

CORPORATE RELATIONS



Mr. Prakash lyer MD: Kimberly- Clark Lever



"Delighted to see the energy levels and the curiosity, Wishing the students the very best"

I thank SBES for providing me this opportunity to conduct Induction for MBA 2016-18 batch. Students are with high energy levels, promising and curious to learn. I enjoyed delivering this session very much. I will always want to come back and support the institute as time permits.



Mr. Manish Khandelwal CEO, Unitherm Engineering Ltd.



Mr. Clifford Mohan Pai GPHR, Associate Vice President HR Business Leader & Head-Employees Relations Infosys Ltd.

A good set of students, interactive and out of box thinkers. I am happy to be part of IIMS.

I have been visiting the campus of IIMS since its inception. Students here come from different parts of the country with varied background and are ready to adapt to various cultures. They exhibit, "Think global, Act local quality. " We are able to find talent and positive attitude in them. They are stable, hardworking, quick learners and have clear professional goals. I am happy to see institute is groomed by best faculty.



Mr. R. DevrajanDirector HR - Globeop



Mr. Bhagwan MishraCountry Head - Sales and Marketing
Kuehne Nagel

I was happy to see the students of SBES in my last 10 years of association and found them to be competitive.

CORPORATE RELATIONS



Ms. Kavita KulkarniVP and Head HR at Infosys Limited



"Energetic and Knowledge highly visible. All the best Inspiring Journey of the Institute."

"It was a pleasing experience to be part of such a reputed institute where I was able to nurture my dreams and turn them in to reality "



Mr. Manoj Mittal MD, Vardan Reality Pvt Ltd



Mr. Viren Joshi CEO- Sigma Electric

"Always a pleasure visiting IIMS.Best wishes for future endevour "

Great Interactive session, Appreciate this students are good and participating, I also enjoyed the same "Best wishes to the students and the Institute "



Mr. Prakash Bang
MD: Roomsxml solutions ltd.



Mr. Sudhir Mateti Head HR - Syntel Telecom

"Extremely enthusiastic students' was exceptionally good experience "All the Best"

PRIDE OF INDIA CONCLAVE

















STARTUP & FAMILY BUSINESS CONCLAVE

















STARTUP & FAMILY BUSINESS CONCLAVE















STARTUP & FAMILY BUSINESS CONCLAVE

















CEO CONCLAVE

















CONVOCATION

CONGRATULATIONS! CLASS OF 2023









ROTARACT CLUB OF SBES ACTIVITIES

Nestling in the versatile mind of the students is enthusiasm to contribute to the society, to initiate social change and awareness combined with economic development of the region. Rotaract Club of Sai Balaji Education Society gives students a platform to mould themselves and in the bargain do something good for the society.

Rotaract is a service club for young individuals who are dedicated to community service. Rotaract Club of Sai Balaji Education Society is sponsored by Rotary Club of Akurdi, District 3131. The club has various sub-divided Avenues & Support Functions handled by Directors of the respective Posts.

- Club Service: Deals with the Intra-Club bonding and plans activities for socializing. The committee also develops strategies for recruiting new members and publicizes the club's activities to members and general public.
- Community Service: It's the heart of the club. It helps the society in every aspect possible, be it a drawing competition for the underprivileged, blood donation camp, Fitness for All Drive, or fun trips to old age homes.
- International Service: Develops plan for the club's annual international service
 project. The committee reviews members' suggestion for international service
 projects to ensure they address real needs and can be successfully carried out
 by the club.
- Professional Development: This Avenue aims to get the members to think differently, and sharpen their brains to the fullest. Some events organized by the committee are Guest Lectures, Group Discussion, and Debates etc.

Rotaract Club of Sai Balaji Education Society goes beyond the constrict of academics and makes a difference to society and self.





ROTARACT CLUB OF SBES: YEAR 2023-24



ROTARACT CLUB OF SBES ACTIVITIES

















INTERNATIONAL STUDY TOUR

EUROPE & DUBAI

















OCTAVE 2K23



















FESTIVALS AT SBES

















EXTRA CURRICULAR

OUR EVENTS

Leadership Conclave 2k23







Football (CFL & SFL)





Duathlon 2k24







Marathon 2k24







International Yoga Day





MANTHAN & VISTA















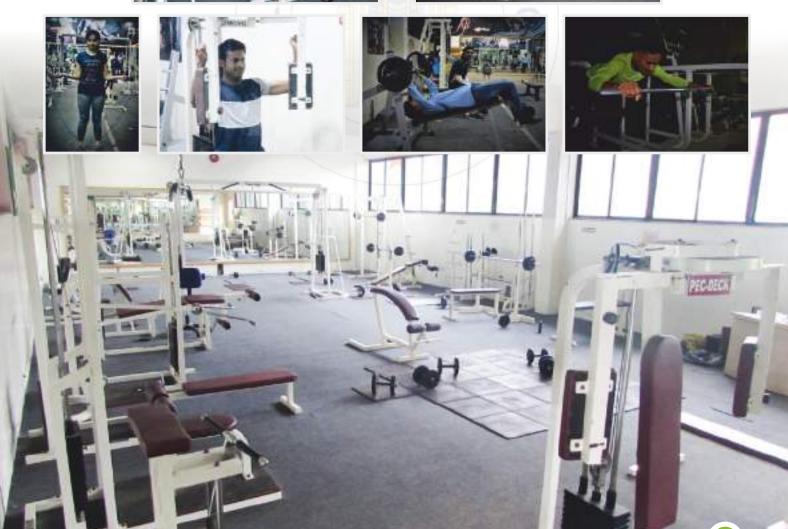


YOGA & GYM ACTIVITIES









OUTBOUND MANAGEMENT TRAINING















ALUMNI MEET

Alumni Meet - Pune Chapter - 27/01/2024









Alumni Meet -Hyderabad Chapter - 20/01/2024









STAR Alumni (Batch 2019-21, 2020-22, 2021-23)

Sr. No.	Name	Name Of The Company
	В	Batch 2019-21
1	John Celesty Shailendra	Atos
2	Kale Rupal Ranchandra	Capgemni
3	Shrivastava Shreya Sanjay	Tresvista Financial Services
4	Zeba Anjum Khadarsab Chikkumbi	Hexagon
5	Anamika Singh	Piramal Group
6	Yadav Shailenrdra Singh Sardar	Hexagon
7	Jadhav Sushant Balasaheb	Hexagon
8	Banik Hriddhi Jayanta	Capgemni
9	Singh Mohit Pal Rajendra	Deloitte
10	Tanwani Pooja Roshanlal	Genpact
11	Princy Kumari	Wipro
12	Jajoo Priyanka Ashok	Deloitte
13	Bhatia Puneet Singh Gurpeet Singh	Deloitte
14	Dwivedi Rashi	Deloitte
15	Ashutosh Gupta Sayanthan Om Prakash	Berger Paints
16	Sayooj M.V.	Satguru Travels
17	Panjwani Simran Anil	Deloitte
18	Thakkar Umang Girish bhai	XL Dyanamics Pvt Ltd
19	Vaibhavi Raina	XL Dyanamics Pvt Ltd
20	Padaliya Yash Vinodray	South Indian Bank
21	Pandey Ashutosh Dhanjay Kumar	Mphasis
22	Anurag Singh	Motilal Oswal
23	Bhagat Rahul Gangadhar	XL Dyanamics Pvt Ltd
24	Sharma Suyash Suresh	Deloitte
25	Kusha Singh	Federal Bank
26	Dewangan Seema Chawdrahas	XL Dyanamics Pvt Ltd
27	Patil Kritiraj Vivekanand	<u>Edelw</u> eiss
28	Kondpalle Abhijeet Anil	Byjus
29	Shrimali Krati Vijay kumar Kumar	Markets&Markets
30	Shridutt Anand	Allied Analytics
31	Joshi Madhulika Vijay	Accenture
32	Om Singh	Satguru Travels
33	Patole Sandra Mkhael Alban	Markets&Markets
34	Gupta Anushka Arindam	Markets&Markets
35	Tiwari Rahul Nath Pramod	Britannia Industries
36	Mulik Shubham Shankar	Satguru Travels
37	Joshi Shubham Rajkumar	Satguru Travels
38	Rai Ankush Kumar	Britannia Industries
39	Diwan Harsh Manoj	Quadrant Knowledge Solutions
40	Dudigam Nandgopal Venkateswara	Satguru Travels
		Batch 2020-22
41 42	Ms. Janhvi Bhagwat	Accenture
43	Ms.Arna Dutta	Fujitsu Consulting India Pvt Ltd
44	Ms. Appear of Kanada Shamraa	Accenture
45	Ms.Apoorva Kapale Shamrao Ms.Anjani Manucha	Mphasis Mphasis
46	Ms.Sharmila Shaik	Persistent
47	Mr.Shubham Kumar Singh	Deloitte
48	Mr. Richik Raha	Deloitte
49	Ms.Sakshi Kothari	Deloitte
50	Ms.Namami Dudey	Deloitte
51	Ms.Suhana Quadri	PwC
52	Ms.Gurunani Monika Ashok	PwC
	1415. Gal allalli Mollika Astiok	1 WVC

STAR Alumni placed in Brands of India...

Sr. No.	Name	Name Of The Company
53	Ms. Arminta Parija	Deloitte
54	Ms.Shivangi Murarka	PwC
55	Ms.Sonali Gupta	PwC
56	Mr.Dattatreya Pise	Deloitte
57	Ms.Sayali Khodke	PwC
58	Mr.Piyush Murarka	Earnst & Young
59	Jaswani Dinky Rajesh	PwC
60	Ms.Shriyangi Gupta	PwC
61	Ms. Chudasama Ayushi Paresh	Deloitte
62	Ms.Aarti Singh	PwC
63	Mr.Nihal Kumar Baishya	Accenture
64	Ms.Prajakta Joshi	PwC
65	Ms.Goreti Gari	PwC
66	Jain Atishay Sanjay	PwC
67	Mr.Sek Sanulla	PwC
68	Gaurav Maniyar	PwC
69	Mr.Neeraj Gyanchandani	Deloitte
70	Mr.Avinash Sahu	Mondelez International
71	Mr.Vikram Deshmukh	Mount Meru
	Batch 202	1-23
72	Varnit Jain	Zycus Infotech
73	Shivank Saxena	Haldiram's Foods International
74	Khushi Gothi	Deloitte
75	Hrithik Jajoo	Deloitte
76	Nisha	Deloitte
77	Soumya Singh	Deloitte
78	Khushi Joshi	Deloitte
79	Shubham Pani	Deloitte
80	Astha Sharma	Federal Bank
81	Tejas Zavar	Federal Bank
82	Pooja Jajoo	Federal Bank
83	Orusa Firdaus	Federal Bank
84	Sakshi Kapoor	Federal Bank
85	Suruchi Pandey	Federal Bank
86	Harsh Kumar Swami	Federal Bank
87	Garima Nayyar	Mondelez International
88	Ketan Rajendra Muneshwar	Federal Bank
89	Shruti Deshmukh	Mc Cain Foods
90	Kumar Kaushik Upadhyay	Asian Paints
91	Sumedh Patil	Satguru Group
92	Mukunda Patil	Satguru Group
93	Kunal Ijankar	Data Bridge Marketing Research
94	Shiksha Singh	Hafele
95	Prince Suman	Mondelez International
96	Suhani Gupta	Nielsen IQ
97	Ashay Deshmukh	Mondelez International
98	Neha Kumari Singh	Kuehne & Nagel
99	Shraddha Bhosale	Mondelez International
100	Pranali Kharche	Kuehne & Nagel
101	Renuka Rawat	Mondelez International
102	Abhishek Shinde	Exide Industries
103	Aniket Gajanan Bhedurkar	Exide Industries
104	Padmalaya Pattnaik	Accenture
105	Manish	Kellogg's

AWARDS & RECOGNITION



Best Education Brands, The Economics Times - 2024



"Best Education Brands 2018" - The Economic Times



Top Management Institute in Western Region - Jagran Josh



Best Education Brands, The Economics Times - 2024



"Best B-School In Placements", Pune Education Leadership Award, 2022



"Best B-School In Placements", Navabharat Group 2023



BEST EDUCATION BRANDS THE ECONOMICS TIMES 2023



IIRF B SCHOOL RANKING 2023



BEST EDUCATION BRANDS THE ECONOMICS TIMES 2023



International Institute of Management Studies

Please attach your recent passport size photograph here

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2.	2. PGDM (Retail)					

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DECLARATION



Code of Conduct.

- All communication devices to be switched off during the class hours.
- Regular and timely attendance in the class, including guest lectures is compulsory.
- Student must carry ID Card while in the campus and during the internships.
- Any act of disrespect or discourtesy to the guests, teachers or the staff will be considered as an act of indiscipline.
- Tearing of pages from the Library books will be viewed seriously, the student returning the book shall be held responsible.
- Student who wish to withdraw must do so before commencement of the course. Fees once
 paid shall not be refunded after joining/ commencement of the course under any circumstances.
- 80% attendance is compulsory to be eligible for placements and grant of term.
- Leave applications must be approved by the Director only.
- Any violation of the above rules will be dealt with severely, which includes being placed on the red list and /or:
 - a) First warning
 - b) Second warning
 - c) Suspension from the class
 - d) Dismissal with notice
 - e) Dismissal without notice

Parents/ students should note that the Institute will	be bound by what is published in this
Prospectus and nothing else.	
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here by declare that I have gone through the "CODE OF CONDUCT" and would abide by the same and follow all the rules and regulations of the Institute.

Signature:

Date:



"Where the mind is without fear and the head is held high;

where knowledge is free; where the world has not broken up into the fragments by narrow domestic walls;

Where words come out from the depth of truth; Where tireless striving stretches it's arms towards perfection;

Where the clear stream of reason has not lost it's way into the dreary desert sand of dead habit;

Where the mind is led forward by thee into that heaven of freedom my father;

Let my country awake"

- Rabindranath Tagore



International Institute of Management Studies

(Approved by AICTE, Ministry of HRD, Govt. of India)

Awards

- "Best Education Brands", The Economic Times 2024, 2023, 2019
- "Excellent B School for Corporate Connect", Education Impact Award, IIRF, 2023
- "Best Business School in Placements", Navabharat Group, 2023, 2022, 2021, 2019
- "Best Business School in Placements" Pune Education Leadership Award World Federation of Academic & Educational Institutions 2022
- "Best Business School in Placements" Western Region April 2022, Trade & Media and My Brand Better
- "Top 10 most Prominent Institutes in Maharashtra", The Knowledge Review, 2018, 2019

Rankings

- 8th Top Private MBA Institutions, Maharashtra Outlook, India's Best B School Survey 2023
- 12th Top Private B Schools, India Times of India, Feb 2024
- 22nd Top B Schools, India (Overall), Times B School Ranking -Feb 2024
- 32nd -Top Private B Schools, India, IIRF Ranking 2023
- 51st Top Private MBA Institutions, All India Outlook, India's Best B School Survey 2023





Survey No. 54, Nere Dattawadi, Near Hinjawadi IT Park, Pune - 411 033